



objective side 😲



CREATE CLARITY

Purpose & Vision

How we create meaning and alignment

Values

What we believe and how we aspire to behave

Customers

How we decide who to

Definition of Success

How we set and follow up on expectations

Strategy

How we plan and prioritize

Value Innovation

How we discover and evolve new opportunities

INCREASE CAPABILITY

Leadership

How we scale the capability to create more meaningful outcomes

Team Building

How we create and maintain trust and safety in teams

Personal Growth

How we gain more effective options for our own behavior

Partnering

How we create and maintain relationships in larger communities

Technical Skills

How we develop expertise in our chosen domains

Hiring & Firing

How we add and remove the right individuals at the right time

Funding & Finance

How we acquire and wisely use the resources needed to succeed

Protecting

How we keep the organization safe from threats

TELL PEOPLE how to DO THE WORK

IMPROVE the SYSTEM

Safety

How we make it safe for people to explore, connect, and execute

Career Development

How we help people advance

Authority

How we share power and make decisions

People Structures

How we organize and team

Workflow

How we conceptualize, divide, and do the work

Interaction

How we structure communication, meetings, and commitments

Information

How we find, share, and use data

Compensation

How we pay and provide



DO THE WORK